#### **CCL Industries**

Acquisition of Innovia December 19<sup>th</sup> 2016



## Disclaimer

This presentation contains forward-looking information and forward-looking statements, as defined under applicable securities laws, (hereinafter collectively referred to as "forward-looking statements") that involve a number of risks and uncertainties. Forward-looking statements include all statements that are predictive in nature or depend on future events or conditions. Forward-looking statements are typically identified by the words "believes," "expects," "anticipates," "estimates," "intends," "plans" or similar expressions. Statements regarding the operations, business, financial condition, priorities, ongoing objectives, strategies and outlook of the Company, other than statements of historical fact, are forward-looking statements. Specifically, this presentation contains forward-looking statements regarding the anticipated growth in sales, income and profitability of the Company's segments; the Company's anticipated improvement in market share; the Company's capital spending levels and planned capital expenditures; the adequacy of the Company's financial liquidity; earnings per share and EBITDA; the Company's effective tax rate; the Company's ongoing business strategy; and the Company's expectations regarding general business and economic conditions.

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### **Transaction Overview**

Key Metrics	<ul> <li>CCL Industries Inc. ("CCL") entered into a definitive Agreement to acquire Innovia for an estimated \$1.13 billion enterprise value</li> <li>Innovia 2017 sales estimated at \$570 million with approximately \$155 million EBITDA</li> <li>Purchase multiple of 7.3 times 2017 estimated EBITDA</li> <li>Limited \$5 million integration expense</li> </ul>
Closing	<ul> <li>Closing expected Q1 2017</li> <li>Subject to regulatory and change of control approvals</li> <li>Customary completion procedures</li> </ul>
Financing	<ul> <li>Transaction funded through a two-year US\$450 million term loan, remainder financed from CCL's existing revolving credit facility and cash on hand</li> <li>Post close net leverage of 2.5x, reducing to &lt;2x by December 2017</li> </ul>



## **Innovia Overview**

- Leading global specialty manufacturer of Bi-axially Oriented Polypropylene (BOPP) films and surface coatings for the label, security & specialty packaging markets
- #1 or #2 market position in key end markets
  - Polymer Banknote Substrate #1
  - BOPP Pressure Sensitive Label Films #1
  - Specialty Coated Films
- Major Currency Customers: 24 countries worldwide, including Bank of England, Bank of Canada, Reserve Bank of Australia, Banco de Mexico
- Key facts:
  - Established 1926
  - Headquartered in Wigton, United Kingdom
  - 1200 employees
  - 5 production locations in UK, Belgium, Australia and Mexico



Sales by Geography





#### **Proprietary Films Technology....**





### ....including Surface Engineering



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#### ....with Security





### **Security Facilities**





Melbourne, Australia

Queretaro, Mexico



Wigton, England



#### World class R&D, strong IP portfolio



Global Films R&D Centre, UK Global Security R&D Centre, Australia





# Significant Opportunities...

- Adding Innovia's film 'fingerprinting' and 'optical imaging' technologies to the product lines of CCL Label, CCL Design and Checkpoint creates a new security printing powerhouse
- Polymer banknote usage (3% penetration today) is on the brink of disruptive break through versus traditional banknotes. Technology deployed parallels CCL's for large scale label applications
- CCL Label & Avery purchase BOPP Films directly for their product lines. CCL Label & Avery suppliers are also good customers for Innovia films
- CCL Label & Innovia already jointly develop proprietary, specialized applications for labels and other packaging products at key global end use customers
- CCL's global footprint offers many operational & administrative opportunities plus sales, marketing and distribution horsepower to Innovia
- Innovia's R&D facilities are the best we have ever seen in our industry bringing leading edge materials science capability to CCL Label, CCL Design, Checkpoint & Avery





