

**CCL Industries Inc.**

111 Gordon Baker Road, Suite 801, Toronto, ON M2H 3R1, Canada  
Tel +1 (416) 756-8500 www.cclind.com



## News Release

*For Immediate Release, Thursday, February 24, 2022*

Stock Symbols: TSX – CCL.A and CCL.B

# CCL Industries Announces Record 2021 Results

### Fourth Quarter Highlights

- **Per Class B share<sup>(3)</sup>: \$0.81 adjusted basic earnings down 3.6%; \$0.80 basic earnings down 1.2%; currency translation negative \$0.04**
- **Sales increased 10.2% on 12.8% organic growth, 1.8% acquisition growth partially offset by 4.4% negative currency translation**
- **14.0% operating margin<sup>(1)</sup> down 180 bps on inflation challenges**

### 2021 Highlights

- **Per Class B share<sup>(3)</sup>: \$3.37 adjusted basic earnings, up 9.4%; \$3.33 basic earnings up 12.5%; currency translation negative \$0.15**
- **Sales increased 9.4% on 11.8% organic growth, 2% acquisition growth partially offset by 4.4% negative currency translation**
- **Operating income<sup>(1)</sup> increased 8.2%, with a 15.5% operating margin<sup>(1)</sup> down 20 bps**
- **Consolidated leverage ratio improved to 1.06 for 2021; annual dividend increased 14.3% effective March 17, 2022**

Toronto, February 24, 2022 - CCL Industries Inc. (“the Company”), a world leader in specialty label, security and packaging solutions for global corporations, government institutions, small businesses and consumers, today reported fourth quarter and annual financial results for 2021.

Sales for the fourth quarter of 2021 increased 10.2% to \$1,488.8 million, compared to \$1,350.6 million for the fourth quarter of 2020, with organic growth of 12.8% and acquisition-related growth of 1.8% partially offset by 4.4% negative impact from foreign currency translation.

Operating income<sup>(1)</sup> for the fourth quarter of 2021 decreased by 2.1% to \$208.8 million compared to \$213.3 million for the comparable quarter of 2020. Excluding the impact of foreign currency translation operating income<sup>(1)</sup> increased 2.5% compared to the 2020 fourth quarter.

Restructuring and other items were \$1.1 million for the 2021 fourth quarter primarily for reorganization and severance costs at the CCL and Checkpoint Segments. For the fourth quarter of 2020, restructuring and other items was \$5.8 million primarily for severance costs at the Checkpoint Segment.

Tax expense for the fourth quarter of 2021 was \$35.3 million compared to \$33.4 million in the prior year period. The effective tax rate for the 2021 fourth quarter was 20.1% resulting in an annual effective tax rate of 23.6% compared to 19.0% for the 2020 fourth quarter and the 2020 annual rate of 23.9%. The decline in the aforementioned 2021 effective tax rates can be attributed to the utilization of previously unrecognized deferred tax assets at certain subsidiaries of the Company.

For the fourth quarter of 2021, net earnings were \$145.1 million compared to \$145.9 million for the 2020 fourth quarter, basic and adjusted basic earnings per Class B share<sup>(3)</sup> were \$0.80 and \$0.81 respectively, compared to basic and adjusted basic earnings per Class B share<sup>(3)</sup> of \$0.81 and \$0.84, respectively, in the prior year fourth quarter.

For the 2021 year, sales, operating income<sup>(1)</sup> and net earnings improved 9.4%, 8.2% and 13.1% to \$5.7 billion, \$891.3 million and \$599.1 million, respectively, compared to December 31, 2020. The year ending December 31, 2021 included results from eighteen acquisitions completed since January 1, 2020, delivering acquisition related sales growth for the period of 2.0%, coupled with organic sales growth of 11.8% partially offset by 4.4% negative impact from foreign currency translation. Foreign currency translation had a negative impact of \$0.15 per share. For the year ended December 31, 2021, basic and adjusted basic earnings per Class B share<sup>(3)</sup> were \$3.33 and \$3.37, respectively, compared to basic and adjusted basic earnings per Class B share<sup>(3)</sup> of \$2.96 and \$3.08, respectively, in the prior year.

Geoffrey T. Martin, President and Chief Executive Officer, commented, “2021 marked our second consecutive year of delivering record results in the midst of a global pandemic as strong growth in sales and adjusted basic earnings per share generated solid free cash flow. This speaks to the resiliency and diversity of our end markets plus the focus and dedication of our amazing people. These results come as the Company faces supply chain disruptions and inflationary issues the likes of which we have rarely seen in our long history.”

Mr. Martin continued, “The CCL Segment 6.0% fourth quarter organic growth rate was broad based across all end markets. Home & Personal Care results benefitted from strong aerosol and aluminum bottle demand in North America, primarily offsetting soft label results in Asia where consumer markets remain dampened by the pandemic. Solid Healthcare & Specialty sales growth augmented significant operational gains in Europe, increasing profits. Food & Beverage recorded good organic sales growth but profitability declined on inflationary raw material costs not yet fully recovered from customers, especially in North America and Europe. CCL Design made extensive sales gains in electronics markets; higher operating costs and softer mix held profitability while the ongoing semiconductor crisis continued to severely restrain production output across the automotive industry. Results at CCL Secure improved on sales gains. Our label joint ventures in Russia and the Middle East delivered record earnings in 2021. Avery results improved in all geographies and in all categories leading to an excellent fourth quarter, with a 21.3% operating margin<sup>(1)</sup> which could have been even better but for supply constraints. Substantial organic growth in MAS, and especially ALS product lines fueled by RFID and coupled with a better-than-expected contribution from the recently acquired Uniter, resulted in very strong results at Checkpoint despite higher freight and component inflation from internal supply plants in China. Innovia film volume increased but the vast majority of the sales gain derived from higher resin costs largely passed through to customers. Substantial energy and freight inflation significantly reduced profitability, particularly in Europe. The important new EcoFloat film operation in Poland should commence commercial operations during the second quarter of 2022.”

Mr. Martin noted, “The Canadian dollar was one of the strongest currencies in the world during 2021 and continued to be so in the fourth quarter. With 98% of sales outside Canada, foreign currency translation reduced earnings \$0.04 and \$0.15 per Class B share for the fourth quarter and 2021 respectively. At today’s Canadian dollar exchange rates, currency translation would remain a headwind for 2022, if sustained.”

Mr. Martin concluded, "The Company finished the year with a strong balance sheet and excellent liquidity, despite investing \$234.4 million in nine acquisitions and \$306.9 million in capital expenditure, net of disposals. The Company's consolidated leverage ratio<sup>(5)</sup> declined to 1.06 times Adjusted EBITDA<sup>(2)</sup> with \$602.1 million cash-on-hand and US\$1.19 billion undrawn capacity on its syndicated revolving credit facility, leaving us well placed to fund global ambitions. Therefore, the Board of Directors declared a 14.3% increase in the quarterly dividend to \$0.24 per Class B non-voting share and \$0.2375 per Class A voting share, payable to shareholders of record at the close of business on March 17, 2022, to be paid on March 31, 2022."

## **2021 Fourth Quarter Highlights**

### **CCL Segment**

- Sales increased 2.7% to \$883.2 million on 6.0% organic growth, 1.2% acquisition contribution partially offset by 4.5% negative impact from currency translation
- Regional organic sales growth: double digit gains in Latin America and Asia, mid-single digit in Europe and low single digit in North America
- Operating income<sup>(1)</sup> \$121.5 million, down 10.9%, 13.8% operating margin<sup>(1)</sup> down 210 bps
- Label joint ventures added \$0.03 earnings per Class B share

### **Avery**

- Sales increased 19.3% to \$179.9 million on 20.8% organic growth, 1.9% acquisition contribution partially offset by 3.4% negative impact from currency translation
- Operating income<sup>(1)</sup> \$38.4 million, up 42.2%, 21.3% operating margin<sup>(1)</sup>, up 340 bps

### **Checkpoint**

- Sales increased 19.8% to \$226.8 million on 18.8% organic growth, 6.2% acquisition contribution partially offset by 5.2% negative impact from foreign currency translation
- Operating income<sup>(1)</sup> \$36.4 million, up 13.0%, 16.0% operating margin<sup>(1)</sup>, down 100 bps

### **Innovia**

- Sales increased 32.3% to \$198.9 million with 36.0% organic growth partially offset by 3.7% negative impact from foreign currency translation
- Operating income<sup>(1)</sup> \$12.5 million, down 29.4%, 6.3% operating margin<sup>(1)</sup>, down 550 bps

CCL will host a webcast at 7:30 a.m. ET on February 25, 2022, to discuss these results.

The quarterly results review presentation, including outlook commentary, are posted on the Company's website at <https://www.cclind.com/investors/investor-presentations/>

To access the webcast or webcast replay, please use the following webcast link:

<https://www.webcaster4.com/Webcast/Page/2807/44465>

Replay for the webcast will be available Friday, February 25, 2022, at 11:30 a.m. ET until Sunday, March 22, 2022, at 11:30 p.m. ET.

For more information on CCL, visit our website - [www.cclind.com](http://www.cclind.com) or contact:

Sean Washchuk

Senior Vice President  
and Chief Financial Officer

416-756-8526

## ***Forward-looking Statements***

This press release contains forward-looking information and forward-looking statements (hereinafter collectively referred to as “forward-looking statements”), as defined under applicable securities laws, that involve a number of risks and uncertainties. Forward-looking statements include all statements that are predictive in nature or depend on future events or conditions. Forward-looking statements are typically identified by the words “believes,” “expects,” “anticipates,” “estimates,” “intends,” “plans” or similar expressions. Statements regarding the operations, business, financial condition, priorities, ongoing objectives, strategies and outlook of the Company, other than statements of historical fact, are forward-looking statements. Specifically, this press release contains forward-looking statements regarding the anticipated growth in sales; the impact of foreign currency exchange rates on the 2022 ; the income and profitability of the Company’s segments; the commencement of the Polish EcoFloat film commercial operations during the second quarter of 2022; and the Company’s expectations regarding general business and economic conditions.

Forward-looking statements are not guarantees of future performance. They involve known and unknown risks and uncertainties relating to future events and conditions including, but not limited to, the impact of competition; consumer confidence and spending preferences; general economic and geopolitical conditions; currency exchange rates; interest rates and credit availability; technological change; changes in government regulations; risks associated with operating and product hazards; and the Company’s ability to attract and retain qualified employees. Do not unduly rely on forward-looking statements as the Company’s actual results could differ materially from those anticipated in these forward-looking statements. Forward-looking statements are also based on a number of assumptions, which may prove to be incorrect, including, but not limited to, assumptions about the following: global economic environment and higher consumer spending; improved customer demand for the Company’s products; continued historical growth trends, market growth in specific sectors and entering into new sectors; the Company’s ability to provide a wide range of products to multinational customers on a global basis; the benefits of the Company’s focused strategies and operational approach; the achievement of the Company’s plans for improved efficiency and lower costs, including stable aluminum costs; the availability of cash and credit; fluctuations of currency exchange rates; fluctuations in resin prices; the Company’s continued relations with its customers; and economic conditions. Should one or more risks materialize or should any assumptions prove incorrect, then actual results could vary materially from those expressed or implied in the forward-looking statements. Further details on key risks can be found in the 2021 Annual Report, Management’s Discussion and Analysis, particularly under Section 4: “Risks and Uncertainties.” CCL Industries Inc.’s annual and quarterly reports can be found online at [www.cclind.com](http://www.cclind.com) and [www.sedar.com](http://www.sedar.com) or are available upon request.

Except as otherwise indicated, forward-looking statements do not take into account the effect that transactions or non-recurring or other special items announced or occurring after the statements are made may have on the Company’s business. Such statements do not, unless otherwise specified by the Company, reflect the impact of dispositions, sales of assets, monetizations, mergers, acquisitions, other business combinations or transactions, asset write-downs or other charges announced or occurring after forward-looking statements are made. The financial impact of these transactions and non-recurring and other special items can be complex and depends on the facts particular to each of them and therefore cannot be described in a meaningful way in advance of knowing specific facts. The forward-looking statements are provided as of the date of this press release and the Company does not assume any obligation to update or revise the forward-looking statements to reflect new events or circumstances, except as required by law.

The financial information presented herein has been prepared on the basis of IFRS for financial statements and is expressed in Canadian dollars unless otherwise stated.

## Financial Information

# CCL Industries Inc.

## Consolidated statements of financial position Unaudited

In millions of Canadian dollars

	<u>As at December 31, 2021</u>	<u>As at December 31, 2020</u>
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 602.1	\$ 703.7
Trade and other receivables	1,083.8	922.8
Inventories	677.3	533.5
Prepaid expenses	46.5	35.3
Income taxes recoverable	37.9	29.0
Derivative instruments	-	0.4
<b>Total current assets</b>	<b>2,447.6</b>	<b>2,224.7</b>
<b>Non-current assets</b>		
Property, plant and equipment	1,910.3	1,882.7
Right-of-use assets	145.5	158.4
Goodwill	1,975.1	1,918.5
Intangible assets	991.1	1,007.6
Deferred tax assets	47.7	42.7
Equity-accounted investments	68.4	66.1
Other assets	25.8	26.8
Derivative instruments	16.3	9.2
<b>Total non-current assets</b>	<b>5,180.2</b>	<b>5,112.0</b>
<b>Total assets</b>	<b>\$ 7,627.8</b>	<b>\$ 7,336.7</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade and other payables	\$ 1,321.5	\$ 1,135.7
Current portion of long-term debt	15.3	51.8
Lease liabilities	32.7	34.2
Income taxes payable	48.5	40.3
<b>Total current liabilities</b>	<b>1,418.0</b>	<b>1,262.0</b>
<b>Non-current liabilities</b>		
Long-term debt	1,691.4	1,889.4
Lease liabilities	111.9	119.2
Deferred tax liabilities	286.6	270.8
Employee benefits	315.5	385.1
Provisions and other long-term liabilities	15.2	10.9
Derivative instruments	42.2	117.1
<b>Total non-current liabilities</b>	<b>2,462.8</b>	<b>2,792.5</b>
<b>Total liabilities</b>	<b>3,880.8</b>	<b>4,054.5</b>
<b>Equity</b>		
Share capital	462.1	396.8
Contributed surplus	103.6	90.1
Retained earnings	3,422.7	2,937.5
Accumulated other comprehensive loss	(241.4)	(142.2)
<b>Total equity attributable to shareholders of the Company</b>	<b>3,747.0</b>	<b>3,282.2</b>
<b>Total liabilities and equity</b>	<b>\$ 7,627.8</b>	<b>\$ 7,336.7</b>

# CCL Industries Inc.

## Consolidated income statements Unaudited

	Three Months Ended <u>December 31</u>		Twelve Months Ended <u>December 31</u>	
<i>In millions of Canadian dollars, except per share information</i>	2021	2020	2021	2020
Sales	\$ 1,488.8	\$ 1,350.6	\$ 5,732.8	\$ 5,242.3
Cost of sales	1,098.4	965.5	4,140.7	3,740.1
Gross profit	390.4	385.1	1,592.1	1,502.2
Selling, general and administrative expenses	199.8	188.2	761.4	725.4
Restructuring and other items	1.1	5.8	4.4	27.6
Earnings in equity-accounted investments	(4.8)	(4.0)	(11.2)	(9.5)
	<b>194.3</b>	<b>195.1</b>	<b>837.5</b>	<b>758.7</b>
Finance cost	18.4	21.5	59.4	67.9
Finance income	(5.7)	(7.2)	(7.7)	(9.1)
Interest on lease liabilities	1.2	1.5	5.2	6.4
Net finance cost	13.9	15.8	56.9	65.2
<b>Earnings before income tax</b>	<b>180.4</b>	<b>179.3</b>	<b>780.6</b>	<b>693.5</b>
Income tax expense	35.3	33.4	181.5	163.8
<b>Net earnings</b>	<b>\$ 145.1</b>	<b>\$ 145.9</b>	<b>\$ 599.1</b>	<b>\$ 529.7</b>
<b>Earnings per share</b>				
Basic earnings per Class B share	\$ 0.80	\$ 0.81	\$ 3.33	\$ 2.96
Diluted earnings per Class B share	\$ 0.80	\$ 0.80	\$ 3.31	\$ 2.94

# CCL Industries Inc.

## Consolidated statements of cash flows

### Unaudited

<i>In millions of Canadian dollars</i>	<b>Three Months Ended</b>		<b>Twelve Months Ended</b>	
	<b>December 31</b>		<b>December 31</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
<b>Cash provided by (used for)</b>				
<b>Operating activities</b>				
Net earnings	\$ 145.1	\$ 145.9	\$ 599.1	\$ 529.7
Adjustments for:				
Property, plant and equipment depreciation	61.7	62.3	245.3	247.5
Right-of-use assets depreciation	10.4	10.3	39.6	41.4
Intangible amortization	14.5	14.4	57.5	57.5
Earnings from equity-accounted investments, net of dividends received	(4.8)	(4.0)	(5.0)	(6.0)
Net finance costs	13.9	15.8	56.9	65.2
Current income tax expense	33.6	36.5	191.2	149.1
Deferred taxes expense (recovery)	1.7	(3.1)	(9.7)	14.7
Equity-settled share-based payment transactions	9.7	3.1	28.3	14.1
Loss (gain) on sale of property, plant and equipment	(3.2)	0.1	(5.9)	(2.4)
	282.6	281.3	1,197.3	1,110.8
Change in inventories	6.1	24.4	(125.9)	(38.5)
Change in trade and other receivables	53.2	57.2	(129.5)	(43.2)
Change in prepaid expenses	5.0	3.1	(9.0)	2.2
Change in trade and other payables	29.5	34.3	164.0	48.7
Change in income taxes receivable and payable	(1.9)	3.1	(2.5)	9.7
Change in employee benefits	(4.5)	4.0	(20.4)	20.2
Change in other assets and liabilities	2.2	(1.3)	9.6	(29.0)
	372.2	406.1	1,083.6	1,080.9
Net interest paid	(22.1)	(24.3)	(48.1)	(59.4)
Income taxes paid	(43.2)	(50.3)	(196.8)	(138.6)
<b>Cash provided by operating activities</b>	<b>306.9</b>	<b>331.5</b>	<b>838.7</b>	<b>882.9</b>
<b>Financing activities</b>				
Proceeds on issuance of long-term debt	35.3	41.0	41.3	916.3
Repayment of long-term debt	(48.4)	(274.6)	(274.7)	(1,230.5)
Repayment of lease liabilities	(9.0)	(10.2)	(36.1)	(44.2)
Proceeds from issuance of shares	1.2	22.1	50.5	25.8
Dividends paid	(37.8)	(32.3)	(151.0)	(128.7)
<b>Cash used for financing activities</b>	<b>(58.7)</b>	<b>(254.0)</b>	<b>(370.0)</b>	<b>(461.3)</b>
<b>Investing activities</b>				
Additions to property, plant and equipment	(117.6)	(78.2)	(323.8)	(282.8)
Proceeds on disposal of property, plant and equipment	7.9	1.9	16.9	16.2
Business acquisitions and other long-term investments	(151.7)	(50.2)	(234.4)	(161.4)
<b>Cash used for investing activities</b>	<b>(261.4)</b>	<b>(126.5)</b>	<b>(541.3)</b>	<b>(428.0)</b>
Net decrease in cash and cash equivalents	(13.2)	(49.0)	(72.6)	(6.4)
Cash and cash equivalents at beginning of year	622.5	760.2	703.7	703.6
Translation adjustments on cash and cash equivalents	(7.2)	(7.5)	(29.0)	6.5
<b>Cash and cash equivalents at end of the year</b>	<b>\$ 602.1</b>	<b>\$ 703.7</b>	<b>\$ 602.1</b>	<b>\$ 703.7</b>

# CCL Industries Inc.

## Segment Information Unaudited

In millions of Canadian dollars

	<u>Three Months Ended December 31</u>				<u>Twelve Months Ended December 31</u>			
	<u>Sales</u>		<u>Operating income</u>		<u>Sales</u>		<u>Operating income</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
CCL	\$ 883.2	\$ 860.2	\$ 121.5	\$ 136.4	\$ 3,498.2	\$ 3,357.6	\$ 545.8	\$ 552.8
Avery	179.9	150.8	38.4	27.0	708.9	634.2	148.8	113.3
Checkpoint	226.8	189.3	36.4	32.2	772.5	635.5	115.5	80.3
Innovia	198.9	150.3	12.5	17.7	753.2	615.0	81.2	77.1
Total operations	<u>\$ 1,488.8</u>	<u>\$ 1,350.6</u>	<u>\$ 208.8</u>	<u>\$ 213.3</u>	<u>\$ 5,732.8</u>	<u>\$ 5,242.3</u>	<u>\$ 891.3</u>	<u>\$ 823.5</u>
Corporate expense			(18.2)	(16.4)			(60.6)	(46.7)
Restructuring and other items			(1.1)	(5.8)			(4.4)	(27.6)
Earnings in equity-accounted investments			4.8	4.0			11.2	9.5
Finance cost			(18.4)	(21.5)			(59.4)	(67.9)
Finance income			5.7	7.2			7.7	9.1
Interest on lease liabilities			(1.2)	(1.5)			(5.2)	(6.4)
Income tax expense			(35.3)	(33.4)			(181.5)	(163.8)
Net earnings			<u>\$ 145.1</u>	<u>\$ 145.9</u>			<u>\$ 599.1</u>	<u>\$ 529.7</u>

<u>December 31</u>	<u>Total Assets</u>		<u>Total Liabilities</u>		<u>Depreciation and Amortization</u>		<u>Capital Expenditures</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
CCL	\$ 3,919.6	\$ 3,805.6	\$ 1,088.9	\$ 1,066.8	\$ 226.5	\$ 231.3	\$ 230.6	\$ 197.8
Avery	827.1	707.1	266.7	231.9	25.4	26.4	14.7	22.0
Checkpoint	1,101.8	975.1	538.4	497.7	39.5	38.2	31.5	22.0
Innovia	1,167.0	1,145.9	300.7	288.7	49.4	48.9	47.0	41.0
Equity-accounted investments	68.4	66.1	-	-	-	-	-	-
Corporate	543.9	636.9	1,686.1	1,969.4	1.6	1.6	-	-
Total	<u>\$ 7,627.8</u>	<u>\$ 7,336.7</u>	<u>\$ 3,880.8</u>	<u>\$ 4,054.5</u>	<u>\$ 342.4</u>	<u>\$ 346.4</u>	<u>\$ 323.8</u>	<u>\$ 282.8</u>

## Non-IFRS Measures

(1) Operating income and operating income margin are key non-IFRS financial measures used to assist in understanding the profitability of the Company's business units. Operating income is defined as earnings before corporate expenses, net finance cost, goodwill impairment loss, earnings in equity accounted investments, restructuring and other items, and taxes. Operating income margin, also known as return on sales, is defined as operating income over sales.

(2) Adjusted EBITDA is a critical non-IFRS financial measure used extensively in the packaging industry and other industries to assist in understanding and measuring operating results. Adjusted EBITDA is also considered as a proxy for cash flow and a facilitator for business valuations. This non-IFRS financial measure is defined as earnings before net finance cost, taxes, depreciation and amortization, goodwill impairment loss, non-cash acquisition accounting adjustments to inventory, earnings in equity accounted investments and restructuring and other items. Calculations are provided below to reconcile operating income to Adjusted EBITDA. The Company believes that this is an important measure as it allows management to assess the ongoing business without the impact of net finance cost, depreciation and amortization and income tax expenses, as well as non-operating factors and one-time items. As a proxy for cash flow, it is intended to indicate the Company's ability to incur or service debt and to invest in property, plant and equipment, and it allows management to compare the business to those of the Company's peers and competitors who may have different capital or organizational structures. Adjusted EBITDA is tracked by financial analysts and investors to evaluate financial performance and is a key metric in business valuations. It is considered an important measure by lenders to the Company and is included in the financial covenants included in the senior notes and bank lines of credit.

### Reconciliation of operating income to Adjusted EBITDA

Unaudited

(In millions of Canadian dollars)

	Three months ended		Twelve months ended	
	December 31		December 31	
Sales	2021	2020	2021	2020
CCL	\$ 883.2	\$ 860.2	\$ 3,498.2	\$ 3,357.6
Avery	179.9	150.8	708.9	634.2
Checkpoint	226.8	189.3	772.5	635.5
Innovia	198.9	150.3	753.2	615.0
<b>Total sales</b>	<b>\$ 1,488.8</b>	<b>\$ 1,350.6</b>	<b>\$ 5,732.8</b>	<b>\$ 5,242.3</b>
<u>Operating income</u>				
CCL	\$ 121.5	\$ 136.4	\$ 545.8	\$ 552.8
Avery	38.4	27.0	148.8	113.3
Checkpoint	36.4	32.2	115.5	80.3
Innovia	12.5	17.7	81.2	77.1
Total operating income (non-IFRS measure)	208.8	213.3	891.3	823.5
Less: Corporate expenses	(18.2)	(16.4)	(60.6)	(46.7)
Add: Depreciation & amortization	86.6	87.0	342.4	346.4
<b>Adjusted EBITDA (non-IFRS measure)</b>	<b>\$ 277.2</b>	<b>\$ 283.9</b>	<b>\$ 1,173.1</b>	<b>\$ 1,123.2</b>

(3) Adjusted basic earnings per Class B share is an important non-IFRS measure to assist in understanding the ongoing earnings performance of the Company excluding items of a one-time or non-recurring nature. It is not considered a substitute for basic net earnings per Class B share but it does provide additional insight into the ongoing financial results of the Company. This non-IFRS financial measure is defined as basic net earnings per Class B share excluding gains on business dispositions, goodwill impairment loss, non-cash acquisition accounting adjustments to inventory, restructuring and other items, and tax adjustments.

## Reconciliation of Basic Earnings per Class B Share to Adjusted Basic Earnings per Class B Share

Unaudited

	Three months ended December 31		Twelve months ended December 31	
	2021	2020	2021	2020
Basic earnings per Class B Share	\$ 0.80	\$ 0.81	\$ 3.33	\$ 2.96
Net loss from restructuring and other items	0.01	0.03	0.02	0.12
New UK Tax Legislation	-	-	0.02	-
<b>Adjusted Basic Earnings per Class B Share</b>	<b>\$ 0.81</b>	<b>\$ 0.84</b>	<b>\$ 3.37</b>	<b>\$ 3.08</b>

<sup>(4)</sup> Free Cash Flow from Operations – A measure indicating the relative amount of cash generated by the Company during the year and available to fund dividends, debt repayments and acquisitions. It is calculated as cash flow from operations less capital expenditures, net of proceeds from the sale of property, plant and equipment.

The following table reconciles the measure of free cash flow from operations to IFRS measures reported in the consolidated statements of cash flows for the periods ended as indicated.

<b>Free Cash Flow from Operations Unaudited</b>	<b>December 31,</b>	
(In millions of Canadian dollars)	<b>2021</b>	<b>2020</b>
Cash provided by operating activities	\$ 838.7	\$ 882.9
Less: Additions to property, plant and equipment	(323.8)	(282.8)
Add: Proceeds on disposal of property, plant and equipment	16.9	16.2
<b>Free cash flow from operations</b>	<b>\$ 531.8</b>	<b>\$ 616.3</b>

<sup>(5)</sup> Leverage ratio is a measure that indicates the Company's ability to service its existing debt. Leverage ratio is calculated as net debt divided by Adjusted EBITDA.

	<b>December 31, 2021</b>
Unaudited (In millions of Canadian dollars)	
Current portion of long-term debt	\$ 15.3
Current lease liabilities	32.7
Long-term debt	1,691.4
Long-term lease liabilities	111.9
Total debt	1,851.3
Cash and cash equivalents	(602.1)
Net debt	\$ 1,249.2
Adjusted EBITDA for 12 months ending December 31, 2021	\$ 1,173.1
<b>Leverage Ratio</b>	<b>1.06</b>

## Supplemental Financial Information

### Sales Change Analysis Revenue Growth Rates (%)

	Three Months Ended December 31, 2021				Twelve Months Ended December 31, 2021			
	Organic Growth	Acquisition Growth	FX Translation	Total	Organic Growth	Acquisition Growth	FX Translation	Total
CCL	6.0%	1.2%	(4.5%)	2.7%	6.9%	1.7%	(4.4%)	4.2%
Avery	20.8%	1.9%	(3.4%)	19.3%	14.7%	1.8%	(4.7%)	11.8%
Checkpoint	18.8%	6.2%	(5.2%)	19.8%	23.0%	3.2%	(4.6%)	21.6%
Innovia	36.0%	-	(3.7%)	32.3%	24.1%	2.3%	(3.9%)	22.5%
Total	12.8%	1.8%	(4.4%)	10.2%	11.8%	2.0%	(4.4%)	9.4%

### Business Description

CCL Industries Inc. employs approximately 25,100 people operating 204 production facilities in 43 countries with corporate offices in Toronto, Canada, and Framingham, Massachusetts. CCL is the world's largest converter of pressure sensitive and specialty extruded film materials for a wide range of decorative, instructional, functional and security applications for government institutions and large global customers in the consumer packaging, healthcare & chemicals, consumer electronic device and automotive markets. Extruded & laminated plastic tubes, aluminum aerosols & specialty bottles, folded instructional leaflets, precision decorated & die cut components, electronic displays, polymer banknote substrate and other complementary products and services are sold in parallel to specific end-use markets. Avery is the world's largest supplier of labels, specialty converted media and software solutions for short-run digital printing applications for businesses and consumers available alongside complementary products sold through distributors, mass market stores and e-commerce retailers. Checkpoint is a leading developer of RF and RFID based technology systems for loss prevention and inventory management applications, including labeling and tagging solutions, for the retail and apparel industries worldwide. Innovia is a leading global producer of specialty, high performance, multi-layer, surface engineered films for label, packaging and security applications. The Company is partly backward integrated into materials science with capabilities in polymer extrusion, adhesive development, coating & lamination, surface engineering and metallurgy; deployed as needed across the four business segments.