

**CCL Industries Inc.**

111 Gordon Baker Road, Suite 801, Toronto, ON M2H 3R1, Canada  
Tel +1 (416) 756-8500 www.cclind.com



## News Release

*For Immediate Release, Monday, April 3, 2023*

Stock Symbols: TSX – CCL.A and CCL.B

# CCL Industries Announces Two Intelligent Label Acquisitions

**Toronto, April 3, 2023** – CCL Industries Inc. (“CCL”), a world leader in specialty label, security and packaging solutions for global corporations, government institutions, small businesses and consumers, announced it has acquired eAgile Inc. (“eAgile”) and the intellectual property of Alert Systems ApS (“Alert”).

eAgile, located in Grand Rapids, Michigan, is a privately held start-up technology company with proprietary, patented hardware and software solutions for the healthcare industry supplied alongside RFID inlays embedded into labels. The \$54 million purchase price includes an estimated \$1 million net cash assumed with \$7 million deferred for five years. The new business will become an integral part of CCL Label’s Healthcare & Specialty business while adding RFID know-how across the Company.

Privately owned Alert, based in Denmark, provides patented anti-theft solutions currently sold alongside Checkpoint’s Merchandise Availability Solutions (“MAS”) product lines to many European retailers. The acquired technology is expected to add approximately \$0.5 million EBITDA to Checkpoint in its first full year, compared to a purchase price of \$3 million.

Al Green, Vice President, Technology Development, commented, “I have known the principals at eAgile for many years, closely watching the development of their unique RFID product suite. I look forward to working with them and their team to unlock its potential across the healthcare industry while investigating other opportunities for intelligent labels in CCL’s markets outside of retail & apparel.”

Geoffrey T. Martin, President & Chief Executive Officer of CCL, commented, “By 2027, we expect eAgile products to generate at least an incremental \$15 million EBITDA through a combination of augmenting sales to CCL Label’s existing healthcare customer base globally and new business wins. Alert’s technology is an important addition to our MAS platform at Checkpoint.”

### ***Forward-looking Statements***

This press release contains forward-looking information and forward-looking statements (hereinafter collectively referred to as “forward-looking statements”), as defined under applicable securities laws, that involve a number of risks and uncertainties. Forward-looking statements include all statements that are predictive in nature or depend on future events or conditions. Forward-looking statements are typically

identified by the words “believes,” “expects,” “anticipates,” “estimates,” “intends,” “plans” or similar expressions. Statements regarding the operations, business, financial condition, priorities, ongoing objectives, strategies and outlook of the Company, other than statements of historical fact, are forward-looking statements. Specifically, this press release contains forward-looking statements regarding deferred payments, future opportunities for the products of eAgile and the EBITDA expectations for eAgile and Alert.

Forward-looking statements are not guarantees of future performance. They involve known and unknown risks and uncertainties relating to future events and conditions including, but not limited to, the impact of competition; consumer confidence and spending preferences; general economic and geopolitical conditions; currency exchange rates; interest rates and credit availability; technological change; changes in government regulations; risks associated with operating and product hazards; and the Company’s ability to attract and retain qualified employees. Do not unduly rely on forward-looking statements as the Company’s actual results could differ materially from those anticipated in these forward-looking statements. Forward-looking statements are also based on a number of assumptions, which may prove to be incorrect, including, but not limited to, assumptions about the following: global economic environment and higher consumer spending; improved customer demand for the Company’s products; continued historical growth trends, market growth in specific sectors and entering into new sectors; the Company’s ability to provide a wide range of products to multinational customers on a global basis; the benefits of the Company’s focused strategies and operational approach; the achievement of the Company’s plans for improved efficiency and lower costs; the availability of cash and credit; fluctuations of currency exchange rates; the Company’s continued relations with its customers; and economic conditions. Should one or more risks materialize or should any assumptions prove incorrect, then actual results could vary materially from those expressed or implied in the forward-looking statements. Further details on key risks can be found in the 2022 Annual Report, Management’s Discussion and Analysis, particularly under Section 4: “Risks and Uncertainties.” CCL Industries Inc.’s annual and quarterly reports can be found online at [www.cclind.com](http://www.cclind.com) and [www.sedar.com](http://www.sedar.com) or are available upon request.

Except as otherwise indicated, forward-looking statements do not take into account the effect that transactions or non-recurring or other special items announced or occurring after the statements are made may have on the Company’s business. Such statements do not, unless otherwise specified by the Company, reflect the impact of dispositions, sales of assets, monetizations, mergers, acquisitions, other business combinations or transactions, asset write-downs or other charges announced or occurring after forward-looking statements are made. The financial impact of these transactions and non-recurring and other special items can be complex and depends on the facts particular to each of them and therefore cannot be described in a meaningful way in advance of knowing specific facts. The forward-looking statements are provided as of the date of this press release and the Company does not assume any obligation to update or revise the forward-looking statements to reflect new events or circumstances, except as required by law.

The financial information presented herein has been prepared on the basis of IFRS for financial statements and is expressed in Canadian dollars unless otherwise stated.

For more information about eAgile and Alert Systems, visit – [www.eagile.com](http://www.eagile.com) and [www.alertsystems.dk](http://www.alertsystems.dk)

For more information on CCL, visit - [www.cclind.com](http://www.cclind.com) or contact:

Sean Washchuk

Senior Vice President  
and Chief Financial Officer

416-756-8526

CCL Industries Inc. employs approximately 25,300 people operating 205 production facilities in 43 countries with corporate offices in Toronto, Canada, and Framingham, Massachusetts. CCL is the world’s largest converter of pressure sensitive and specialty extruded film materials for a wide range of decorative, instructional, functional and security applications for government institutions and large global customers in the consumer packaging, healthcare & chemicals, consumer electronic device and automotive markets. Extruded & laminated plastic tubes, aluminum aerosols & specialty bottles, folded instructional leaflets, precision decorated & die cut components, electronic displays, polymer banknote substrate and other complementary products and services are sold in parallel to specific end-use markets. Avery is the world’s largest supplier of labels, specialty converted media and software solutions for short-run digital printing applications for businesses and consumers available alongside complementary products sold through distributors, mass market stores and e-commerce retailers. Checkpoint is a leading developer of RF and RFID based technology systems for loss prevention and inventory management applications, including labeling and tagging solutions, for the retail and apparel industries worldwide. Innovia is a leading global producer of specialty, high performance, multi-layer, surface engineered films for label, packaging and security applications. The Company is partly backward integrated into materials

science with capabilities in polymer extrusion, adhesive development, coating & lamination, surface engineering and metallurgy; deployed as needed across the four business segments.