



Investor Update

2nd Quarter 2023

(Unaudited)

August 10, 2023

Disclaimer

This presentation contains forward-looking information and forward-looking statements, as defined under applicable securities laws, (hereinafter collectively referred to as “forward-looking statements”) that involve a number of risks and uncertainties. Forward-looking statements include all statements that are predictive in nature or depend on future events or conditions. Forward-looking statements are typically identified by the words “believes,” “expects,” “anticipates,” “estimates,” “intends,” “plans” or similar expressions. Statements regarding the operations, business, financial condition, priorities, ongoing objectives, strategies and outlook of the Company, other than statements of historical fact, are forward-looking statements. Specifically, this presentation contains forward-looking statements regarding the anticipated sales, income and profitability of the Company’s segments; the impact of foreign currency exchange rates on the 2023 third quarter; the Company’s capital spending levels and planned capital expenditures in 2023; the Company’s expectations regarding general business and economic conditions; and the ability of management to align cost structures with changing demand levels and improve profitability.

Forward-looking statements are not guarantees of future performance. They involve known and unknown risks and uncertainties relating to future events and conditions including, but not limited to, the continuing adverse impact of the conflict between Russia and Ukraine on the Company, its employees, customers, suppliers, the global economy and financial markets; the impact of competition; consumer confidence and spending preferences; general economic and geopolitical conditions; currency exchange rates; interest rates and credit availability; technological changes; changes in government regulations; risks associated with operating and product hazards; and the Company’s ability to attract and retain qualified employees. Do not unduly rely on forward-looking statements as the Company’s actual results could differ materially from those anticipated in these forward-looking statements. Forward-looking statements are also based on a number of assumptions, which may prove to be incorrect, including, but not limited to, assumptions about the following: consumer spending; customer demand for the Company’s products; market growth in specific sectors and entering into new markets; the Company’s ability to provide a wide range of products to multinational customers on a global basis; the benefits of the Company’s focused strategies and operational approach; the Company’s continued ability to successfully manage its businesses in a softening economic environment; the Company’s expectation that the core CCL business units will face lower volume; the Company’s expectation that CCL Design will have modest improvement by Q4; the Company’s expectation that Checkpoint results will be favorable as inflation recovery and RFID strength continue and the Company’s expectation that Innovia volume will slowly recover in the second half of 2023 . Should one or more risks come to fruition or should any assumption prove incorrect, then actual results could vary materially from those expressed or implied in the forward-looking statements. Further details on key risks can be found in Section 4: “Risks and Uncertainties” of the 2022 Annual MD&A.













Except as otherwise indicated, forward-looking statements do not take into account the effect that transactions or non-recurring or other special items announced or occurring after the statements are made may have on the Company’s business. Such statements do not, unless otherwise specified by the Company, reflect the impact of dispositions, sales of assets, monetizations, mergers, acquisitions, other business combinations or transactions, asset write-downs or other charges announced or occurring after forward-looking statements are made. The financial impact of these transactions and non-recurring and other special items can be complex and depends on the facts particular to each of them and therefore cannot be described in a meaningful way in advance of knowing specific facts.

The forward-looking statements are provided as of the date of this presentation and the Company does not assume any obligation to update or revise the forward-looking statements to reflect new events or circumstances, except as required by law.

Additional information relating to the Company, including the Company’s Annual Information Form, is available on SEDAR at www.sedar.com or on the Company’s website www.cclind.com.

Summary

Periods Ended June 30th
(millions of CDN \$)

	Three Months Ended			Six Months Ended		
	2023	2022	Change (ex. FX)	2023	2022	Change (ex. FX)
Sales	\$1,644.5	\$1,615.2	 (4%)	\$3,296.6	\$3,136.9	 -
Operating Income ⁽¹⁾	\$ 242.0	\$ 247.8	 (8%)	\$ 499.7	\$ 476.4	 (1%)
Net Finance Costs	\$ (19.2)	\$ (15.4)		\$ (38.6)	\$ (30.1)	
Corporate Expenses	\$ (21.3)	\$ (17.8)		\$ (41.2)	\$ (35.4)	
Net Earnings	\$ 155.9	\$ 163.4	 (10%)	\$ 322.3	\$ 313.6	 (3%)
EBITDA ⁽¹⁾	\$ 319.3	\$ 322.9	 (7%)	\$ 653.7	\$ 624.4	 (1%)
Effective Tax Rate	24.0%	24.4%		24.5%	24.4%	

Earnings Per Share

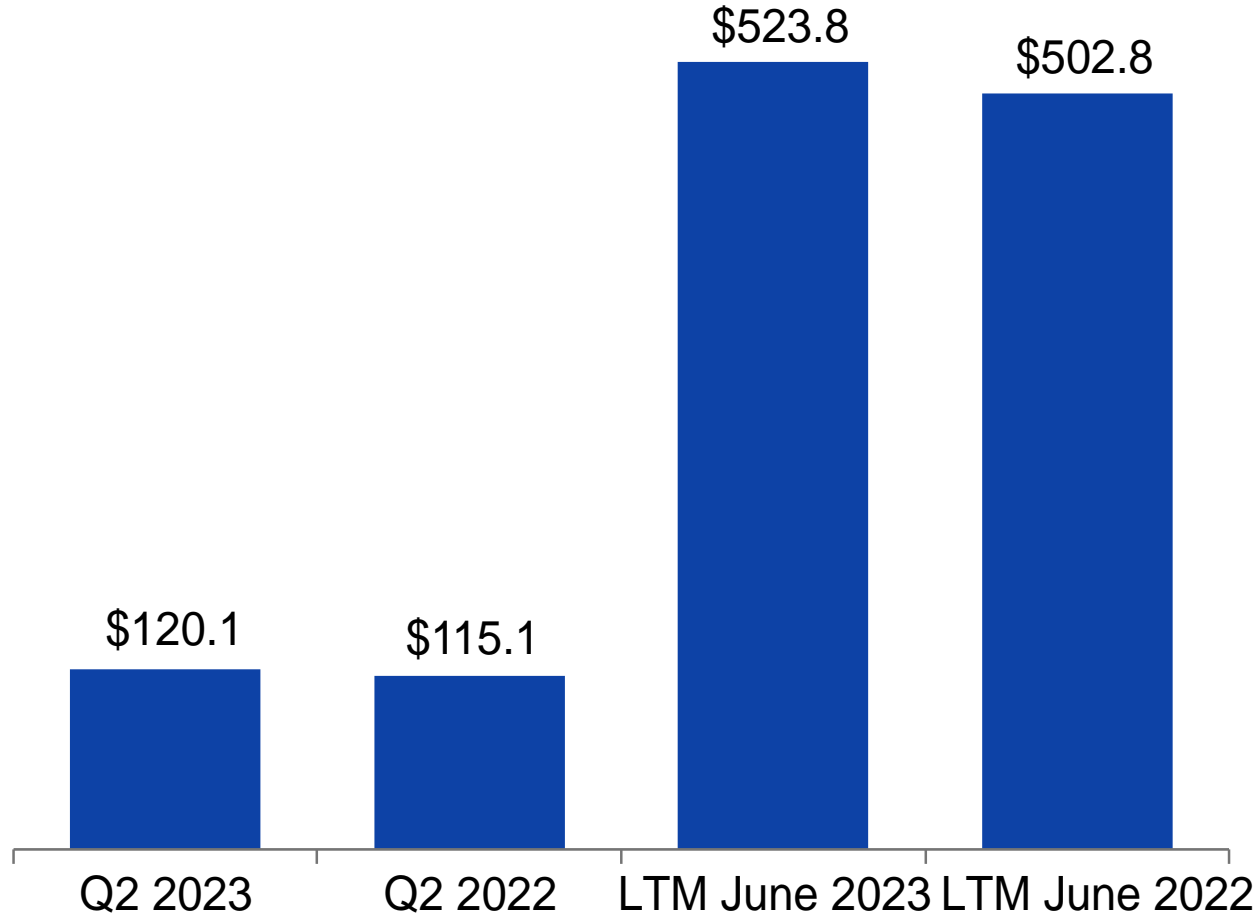
Periods Ended June 30th
(Per Class B share)

	Three Months Ended		Six Months Ended	
	2023	2022	2023	2022
Net earnings - basic	\$0.88	\$0.91	\$1.82	\$1.75
Restructuring and other items, net of tax	\$0.02	\$0.01	\$0.02	\$0.02
Non-cash acquisition accounting adjustment related to inventory	-	<u>\$0.02</u>	-	<u>\$0.02</u>
Adjusted basic earnings ⁽¹⁾	<u>\$0.90</u>	<u>\$0.94</u>	<u>\$1.84</u>	<u>\$1.79</u>

	Three Months Ended	Six Months Ended
Operating Income	-\$0.09	-\$0.03
Corp. Exp.	-\$0.01	-\$0.02
Interest Exp.	-\$0.01	-\$0.01
JV	\$0.01	\$0.01
Tax	\$0.01	
FX	\$0.05	\$0.10

Free Cash Flow From Operations⁽²⁾

Periods Ended June 30th
(millions of CDN \$)



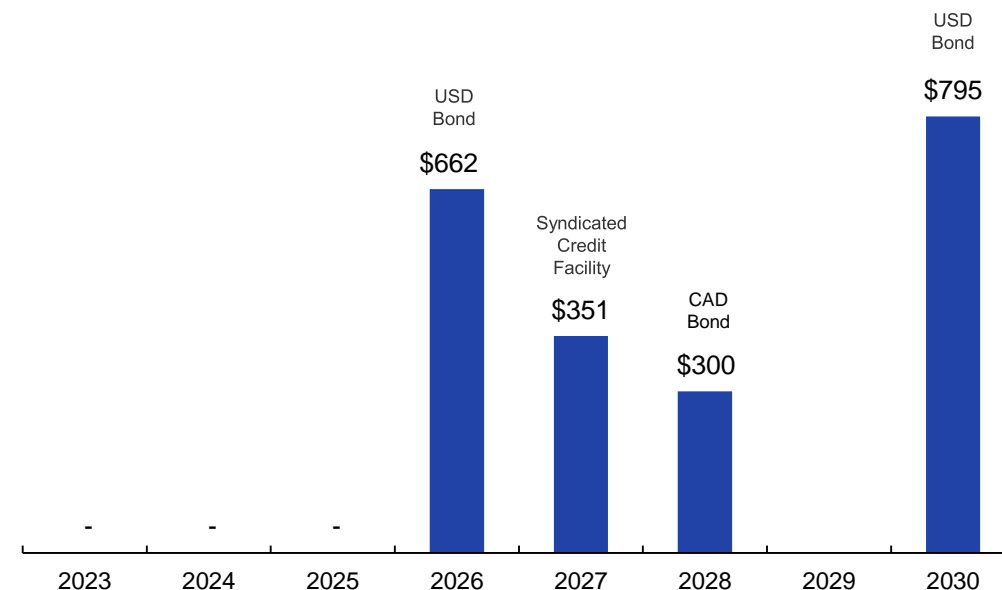
Cash & Debt Summary

(millions of CDN \$)

	June 2023	December 2022
Bonds (US\$600.0MM, US\$500.0MM, C\$300.0MM)	\$ 1,756.6	\$ 1,790.9
Syndicated credit facility (US\$40.0MM, €46.0MM, C\$232.0MM)	351.4	396.2
Lease liabilities	187.9	179.6
Debt - all other, net of issuance costs	2.8	(4.9)
Total debt	\$ 2,298.7	\$ 2,361.8
Less: Cash and cash equivalents	(737.8)	(839.5)
Net debt	\$ 1,560.9	\$ 1,522.3

Debt Maturity

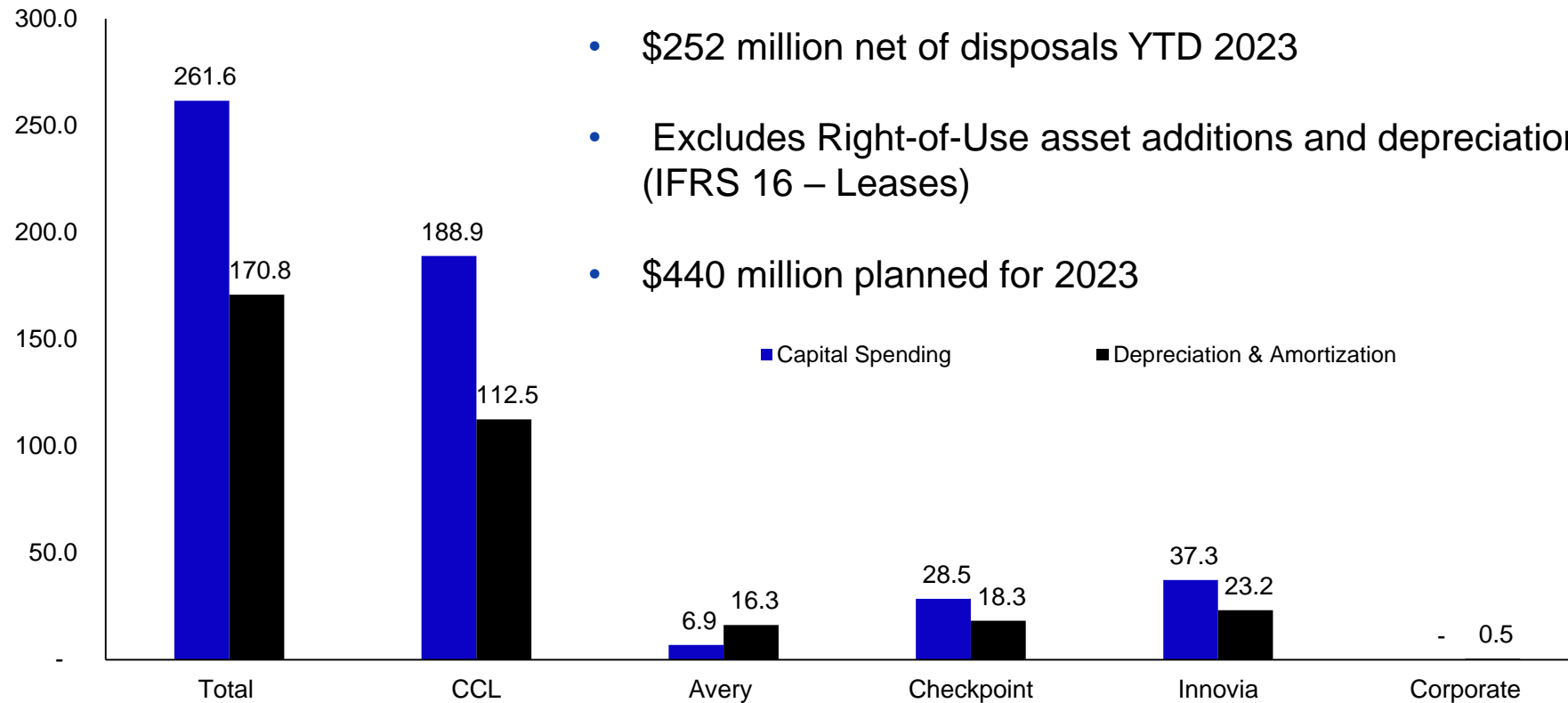
(millions of CDN \$)



- Leverage ratio⁽¹⁾ of 1.24x EBITDA
- Available capacity within the syndicated revolving facility is US\$0.9 billion
- Strong liquidity position

Capital Spending

Periods Ended June 30th
(millions of CDN \$)



- \$252 million net of disposals YTD 2023
- Excludes Right-of-Use asset additions and depreciation (IFRS 16 – Leases)
- \$440 million planned for 2023

■ Capital Spending ■ Depreciation & Amortization

Investment Highlights

- **CCL Container:** expanded rapidly last few years, revenue now >\$300 million with 20% EBITDA margin. \$30 million H123 capex to expand capacity, further expansion planned for 2024 especially in Mexico
- **Faubel:** largest acquisition we have ever made in the Healthcare space for CCL Label, creates clear global leadership in clinical trials labeling
- **Imprint Energy:** next generation intelligent label including slim battery technology allowing labels to send signals without the need for a scanner.....important for track & trace applications for high value or sensitive goods
- Last 12 months completed 8 acquisitions for approximately \$370 million

CCL

Periods Ended June 30th
(millions of CDN \$)

Three Months Ended

Six Months Ended

2023

2022

Change (ex. FX)

2023

2022

Change (ex. FX)

Sales

\$995.5

\$965.2



(3%)

\$2,008.6

\$1,907.2



-

Operating Income⁽¹⁾

% Sales

\$144.0

14.5%

\$154.9

16.0%



(13%)

\$309.4

15.4%

\$307.7

16.1%



(5%)

EBITDA⁽¹⁾

% Sales

\$207.1

20.8%

\$212.6

22.0%



(8%)

\$434.4

21.6%

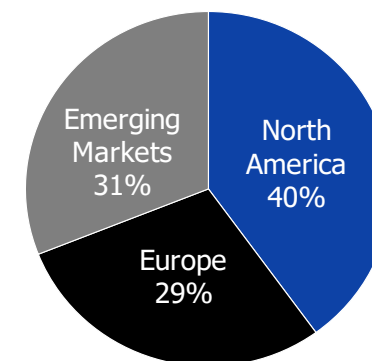
\$424.8

22.3%



(3%)

- 3.0% organic sales decline: low single digit gains in Europe and Latin America >offset by low single digit decline in North America and double digit decline in Asia Pacific.....vs 10.9% growth Q222
- Flat reported profitability in HPC and F&B, decline in Healthcare & Specialty (strong prior year), slow quarter in currency part offset by strength in passport components at CCL Secure
- CCL Design gains in automotive more than offset by weak end markets in electronics, especially in China



CCL Sales by Geography

Joint Ventures

Periods Ended June 30th

Results at 100%

(millions of CDN \$)

	Three Months Ended			Six Months Ended	
	2023	2022		2023	2022
Sales	\$ 48.5	\$ 46.0		\$ 93.0	\$ 81.9
Net Income 	\$ 10.1	\$ 7.4		\$ 16.3	\$ 13.7
EBITDA⁽¹⁾ % Sales	\$ 15.5 32.0%	\$ 11.8 25.7%		\$ 25.8 27.7%	\$ 21.9 26.7%
Label ventures equity share*	\$ 5.0	\$ 3.7		\$ 8.1	\$ 6.9

Avery

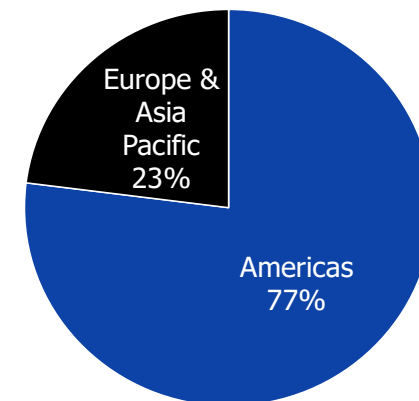
Periods Ended June 30th
(millions of CDN \$)

Three Months Ended

Six Months Ended

	2023	2022		Change (ex. FX)	2023	2022		Change (ex. FX)
Sales	\$268.0	\$236.5	↑	+8%	\$528.3	\$416.8	↑	+22%
Operating Income⁽¹⁾	\$50.3	\$46.9	↑	+1%	\$100.9	\$80.8	↑	+19%
% Sales	18.8%	19.8%			19.1%	19.4%		
EBITDA⁽¹⁾	\$61.1	\$58.9	↑	(2%)	\$122.2	\$101.0	↑	+15%
% Sales	22.8%	24.9%			23.1%	24.2%		

- Earlier back to school season shipments repeated in 2023, strong growth in direct-to-consumer channels in North America
- Solid results internationally
- Horticultural business seasonally loss making



Checkpoint

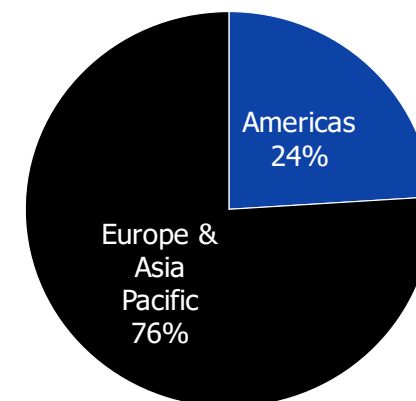
Periods Ended June 30th
(millions of CDN \$)

Three Months Ended

Six Months Ended

	2023	2022	Change (ex. FX)	2023	2022	Change (ex. FX)
Sales	\$210.5	\$197.1	↑ +3%	\$420.9	\$400.1	↑ +2%
Operating Income⁽¹⁾ % Sales	\$28.1 13.3%	\$22.6 11.5%	↑ +22%	\$58.9 14.0%	\$49.2 12.3%	↑ +18%
EBITDA⁽¹⁾ % Sales	\$40.3 19.1%	\$33.5 17.0%	↑ +18%	\$82.4 19.6%	\$70.5 17.6%	↑ +15%

- Merchandise Availability (“MAS”) results strong on new business wins, especially in Europe, price increases and easing supply inflation & inter-modal freight cost from China
- Apparel Label (“ALS”) profitability improved despite retail supply chain focus on managing excess inventory as RFID growth continues

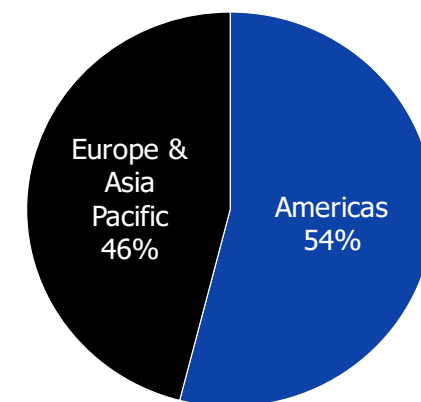


Innovia

Periods Ended June 30th
(millions of CDN \$)

	Three Months Ended			Six Months Ended		
	2023	2022	Change (ex. FX)	2023	2022	Change (ex. FX)
Sales	\$170.5	\$216.4	↓ (27%)	\$338.8	\$412.8	↓ (22%)
Operating Income⁽¹⁾ % Sales	\$19.6 11.5%	\$23.4 10.8%	↓ (21%)	\$30.5 9.0%	\$38.7 9.4%	↓ (26%)
EBITDA⁽¹⁾ % Sales	\$31.7 18.6%	\$35.3 16.3%	↓ (15%)	\$55.0 16.2%	\$62.7 15.2%	↓ (16%)

- Volume declined on double digit drops in the pressure sensitive label materials industry in Europe and North America
- Profitability improved sequentially on easing inflation, good cost controls



Innovia Sales by Geography

Outlook Commentary

- Core CCL business units' face slower volume at many consumer packaged goods customers
- CCL Design: expect modest improvement by Q4 as comps ease, computer industry demand slowly recovers and new business wins kick in
- CCL Secure demand picture unchanged for second half
- Avery solid, back to school replenishment orders the only unknown
- Checkpoint: favorable as inflation recovery and RFID strength continue
- Innovia volume expected to slowly recover in second half, inflation benign
- FX tailwind to continue at current exchange rates

Questions



Appendix: Definitions

(1) Non-IFRS measure; see MD&A dated June 30, 2023 for definition.

(2) Free Cash Flow from Operations (non-IFRS measure) = cash from operating activities less capital expenditures, net of proceeds from sale of property, plant and equipment.

Appendix: Segment Reporting

CCL Segment (“CCL”) CCL is a converter of pressure sensitive and extruded film materials for a wide range of decorative, instructional, security and functional applications for government institutions and large global customers in the consumer packaging, healthcare, chemicals, consumer durables, electronic device and automotive markets. Extruded and labeled plastic tubes, aluminum aerosols and specialty bottles, folded instructional leaflets, specialty folded cartons, precision engineered and die cut components, electronic displays, polymer banknote substrate and other complementary products and services are sold in parallel to specific end-use markets.

Avery Segment (“Avery”) Avery is a supplier of labels, specialty converted media and software solutions to enable short-run digital printing in businesses and homes alongside complementary products sold through distributors and mass market retailers and pressure sensitive tapes in Brazil. The products are split into five primary lines: (1) Printable Media: including address labels, product identification labels and name badges/cards supported by customized software solutions where applicable; (2) Organization Products: including binders, indexes, sheet protectors and writing instruments; (3) Direct-to-Consumer: digitally imaged labels, name and event badges, RFID enabled key cards and wristbands, planners and kids-oriented identification labels supported by unique web-enabled e-commerce URLs; (4) Pressure Sensitive Tapes; and (5) Horticultural labels & tags.

Checkpoint Segment (“Checkpoint”) Checkpoint is a manufacturer of technology-driven loss-prevention, inventory-management and labeling solutions, including radio frequency and radio frequency identification (“RFID”) solutions, to the retail and apparel industry. The Segment has three primary product lines: Merchandise Availability Solutions (“MAS”), Apparel Labeling Solutions (“ALS”) and “Meto”. The MAS line focuses on electronic-article-surveillance (“EAS”) systems; hardware, software, labels and tags for loss prevention and inventory control systems including RFID solutions. ALS products are apparel labels and tags, some of which are RFID capable. Meto supplies hand-held pricing tools and labels and promotional in-store displays.

Innovia Segment (“Innovia”) Innovia supplies specialty, high-performance, multi-layer, surface engineered biaxially oriented polypropylene (“BOPP”) films from facilities in Australia, Belgium, Mexico, Poland and the United Kingdom to customers in the pressure sensitive label materials, flexible packaging and consumer packaged goods industries worldwide. Additionally a small percentage of the total volume is sold internally to the CCL Segment and more so to CCL Secure. Two smaller non-BOPP facilities, in Germany and U.S., produce almost their entire output for CCL Label.